

# *PERFECT INDUSTRIES (Automats)*

(AN ISO 9001 : 2008 CERTIFIED COMPANY)

Manufacturers of : **PRECISION MACHINED COMPONENTS**

# B-7, KSSIDC Industrial Estate, Metagalli, MYSORE-570 016

Ph. : 0821-4288538 E-mail : pft\_ind@yahoo.co.in

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To,

14-11-2016.

*Sri Shiva Shankariah.*

*M/s Trishul Machine Tools Pvt Ltd,*

*Bangalore – 99.*

*Dear Sir,*

*We The team of M/s Perfect Industries ( Automats) Thank Personally Sri Shiva Shankariah and Smt Usha Rani on their visit to our SSI Unit.*

*I, Personally Thank you and your team for delivering the beautiful “2S” Polygon Turning machine. “First Machine to M/s Perfect Industries (Automats), Mysore”.*

*Unlike other machines, it's an un-usual machine with different technology helps an SSI Unit for mass production with competitive rates.*

*I used to have close watch on their website from 2014, I got my 1<sup>st</sup> Quote for “2S” in 2015 and started chatting with the owner Sri Shiva Shankariah on the machine advantages. Saw videos and snaps of the jobs done. His travel to abroad and commissioning of new machines posted on his face book, very much impressed me. In Jan 2016 , I got my 2<sup>nd</sup> Quote for the same machine and became one of his friend in facebook – started to watch very closely about his skills and interests.*

*In the month of April 2016, I got loan sanctioned at my bank, I was told and got a wrong feedback about Trishul machines in and around my business circle. Though my Loan amount was sanctioned for Trishul, I was in dilemma to buy or not? Can I clear my loan or not? Do I get Job for this machine or not? Is this machine really worth buying? Am I taking the right decision or not? Were some of the unanswered mysteries led me into confusion and I was against buying.*

*I took nearly 4 months time to cross verify myself about the company and machine. Finally, I met the Owner Sri Shiva Shankariah personally on 19.09.2016*

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around 12.00PM at his Bommasandra unit and told my Feeling about the machine and the company (Whatever I had heard) Sri Shiva Shankariah clearly Explained everything in detail "PIN TO PIN" about the machine and company, thus solving my doubts 100% and made me to understand about the Journey of his life along with company. He didn't insist me to buy his machine as a Sales or Marketing Executive, instead he guided me for "2S" which is suitable machine for my type of jobs. "If you are interested, you can plan this machine" is the only words told by him.

I was very happy and planned to buy his "2S" machine, as the person whom I met was very Transparency, followed by basic Ethics in Business, Skilled with Gentleman's Integrity. He is the person knows the pains of an SSI Unit and "Trishul machines" are the best Pain killers for all the SSI's. "Advantages were experienced by us are mainly - reducing Manpower, Cycletime, Power, Wear and tear with all hidden expenditures...!!!"

I wasn't prepared for the down payment of the machine, as I was quite upset about my wrong decision on buying Trishul. After meeting him on 19.09.2016, I was very happy and finalized the machine and took 3 months time for my down payment. Sri Shiva Shankariah's response was fast, very positive, Trusted us, No second thought or discussion, He dispatched the "2S" machine on 21.09.2016 and we were also able to make his Balance payments within two months.


After receiving at our end, we were very happy to see the machine is running 2 shifts initially with all types of support from Trishul Team members. It was beyond our expectations. We were very lucky to join Trishul Team!!!

Hope for the second machine at the earliest!!!

Our Specical Thanks to Mr Lokesh.

Thanking you,

With Respects,

  
Bhanu Prakash.